

Message Text

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PAGE 01 STATE 177321
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 /019 R

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FM SECSTATE WASHDC
TO AMEMBASSY MEXICO

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E.O. 11652: N/A

TAGS: BENC, MX

SUBJECT: MAJOR PROJECT: FONATUR TOURISM PROJECTS IN BAJA
CALIFORNIA

REF: (A) MEXICO 10857; (B) MEXICO 3586

1. HUDSON ASSOC. WAS VERY SURPRISED WITH REFTEL INFO WHICH MAJOR PROJECTS USDOC RELAYED TO THEM. HUDSON VISITED FONATUR IN DECEMBER 1977 AND WAS TOLD THEN THAT FONATUR WOULD DO OWN ARCHITECTURAL WORK FOR THE TOURIST HOTEL BUT THAT ELECTRICAL STRUCTURAL MECHANICAL ENGINEERING, SEWAGE TREATMENT, WATER SUPPLY AND ROAD LAY OUT WOULD PROBABLY BE LET SOON. DELAY IN IMPLEMENTATION WAS EXPLAINED BY CHANGE IN FONATUR LEADERSHIP. EMBASSY WILL RECALL THAT AS RECENTLY AS MARCH 1978 EMBASSY DISCUSSED THIS WITH MRS. GUTIERREZ WHO MADE THE SAME STATEMENT REFTEL (B).

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2. HUDSON WONDERS WHETHER (A) THERE IS MISUNDERSTANDING OF SOME KIND WHICH EMBASSY CAN CLARIFY OR (B) WHETHER FORNAGUERA IS COVERING UP IN SOME WAY BY CLAIMING THAT CONSULTING WAS CONTRACTED AS LONG AGO AS ONE YEAR.

3. HUDSON IS ABSOLUTELY SURE THAT FONATUR KNEW HUDSON WAS

A CONSULTANT NOT A CONTRACTOR AND THAT CONSULTANCY WAS
THE TYPE OF WORK UNDER DISCUSSION.

4. EMBASSY ASSISTANCE IN CLARIFYING JUST WHAT WENT
WRONG GREATLY APPRECIATED. CHRISTOPHER

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